



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 32/2026

(*NEW SEASON TEAS ONLY)

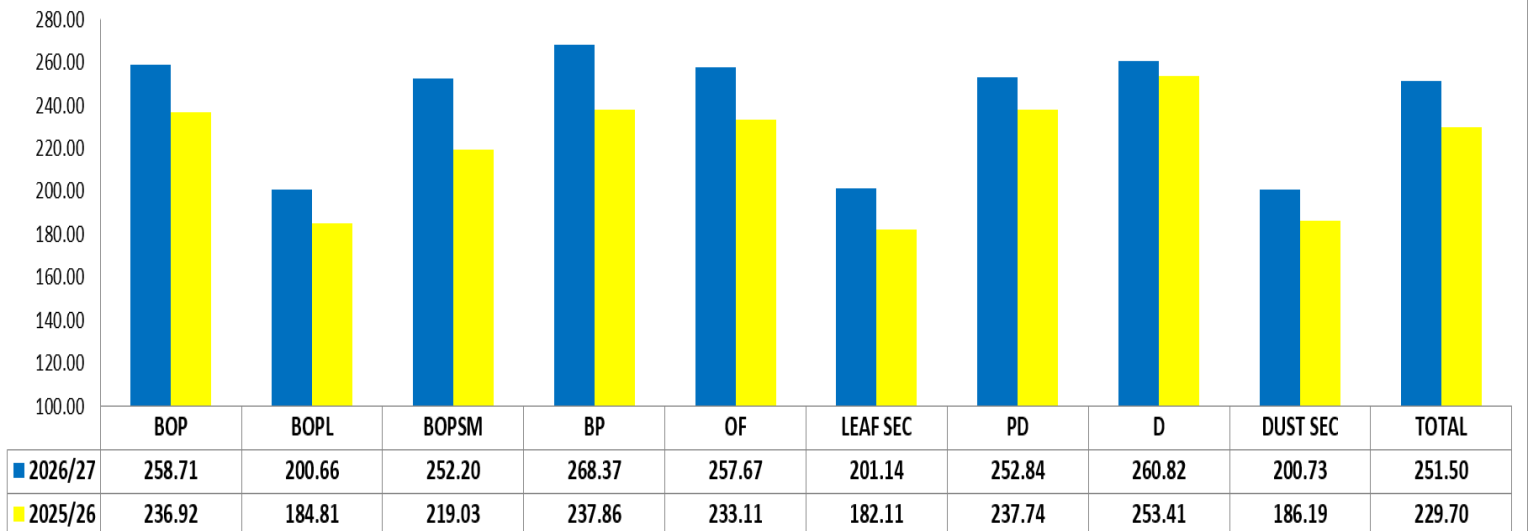
Market Report	
LEAF	DUST
* Market witnessed good demand. * Select Clean/liquoring Assams barely steady and tended lower. * Remainder easier. * Fannings met with less demand and witnessed some withdrawals.	* Market witnessed good demand. * All sorts irregular and easier following quality.

Buying Analysis	
LEAF	DUST
* WI: Operated on liquoring sorts. * Major blenders: Operated. * Internals: Fair support. * Exporters: Operated.	* Major blenders: Operated. * WI: Operated. * Internals: Fair enquiry.

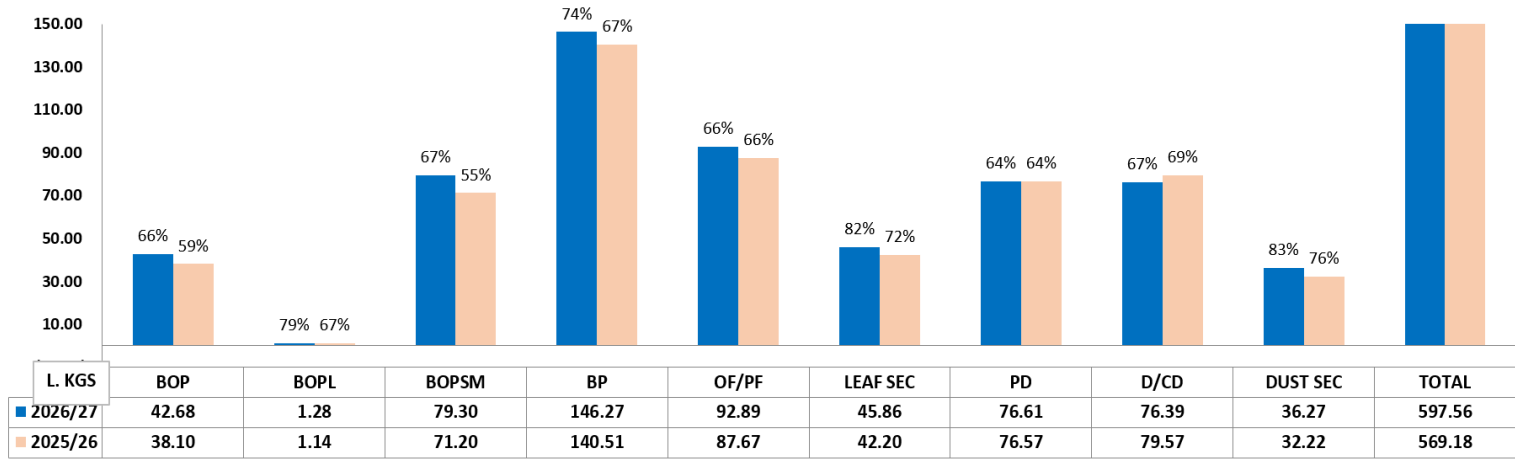
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 32		
	SALE 32	SALE 31	+/-	SALE 32	SALE 31	+/-	SALE 32	SALE 31	+/-	2026/27	2025/26	2024/25
LEAF	233.46	237.06	-3.60	212.20	218.02	-5.82	262.40	263.66	-1.26	254.02	226.81	256.46
DUST	228.67	233.70	-5.03	221.31	224.43	-3.12	243.35	239.93	3.42	246.08	235.54	237.58
TOTAL	231.84	235.94	-4.10	215.11	220.26	-5.15	256.07	256.11	-0.04	251.50	229.70	250.06

GTAC AUCTION AVERAGES										
SALE		Sale 25	Sale 26	Sale 27	Sale 28	Sale 29	Sale 30	Sale 31	Sale 32	
LEAF	2026/27	268.39	267.71	262.22	256.51	250.97	245.11	237.06	233.46	
	2025/26	244.25	238.39	228.47	228.99	229.84	225.40	218.02	212.20	
DUST	2026/27	251.84	258.40	253.55	245.77	244.53	242.49	233.70	228.67	
	2025/26	250.53	240.67	237.41	234.30	236.15	226.12	224.43	221.31	
TOTAL	2026/27	263.11	264.89	259.61	252.87	248.77	244.25	235.94	231.84	
	2025/26	246.20	239.16	231.58	230.88	232.03	225.63	220.26	215.11	

GTAC Grade Wise Averages Upto Sale 32



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 32

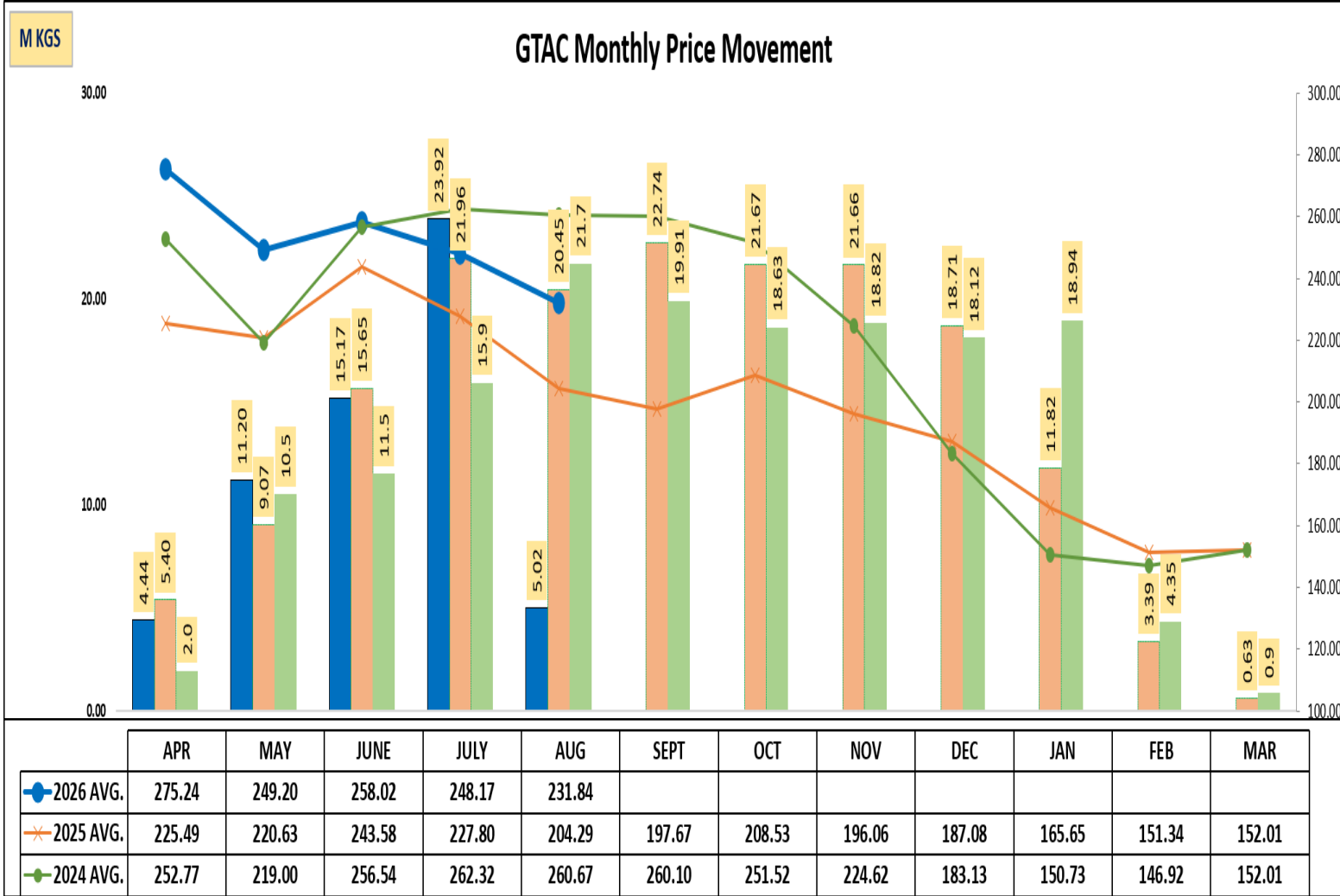


OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)												
	THIS SALE				LAST SALE				UPTO SALE 32			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	31,80,160	20,96,545	240.93	34%	32,12,759	21,40,050	242.42	33%	3,93,06,774	2,78,26,105	260.63	29%
FANNINGS	13,64,970	8,57,542	235.66	37%	12,85,842	7,53,278	241.52	41%	1,40,12,853	92,88,978	257.67	34%
LEAF SEC.	4,16,647	3,71,325	186.20	11%	3,88,767	3,23,646	191.25	17%	44,00,193	37,13,366	195.35	16%
LEAF TOTAL	49,61,777	33,25,413	233.46	33%	48,87,367	32,16,975	237.06	34%	5,77,19,820	4,08,28,450	254.02	29%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	20,66,588	13,16,657	240.46	36%	20,16,583	12,59,756	243.93	38%	2,32,46,318	1,52,99,691	256.83	34%
DUST SEC.	4,59,563	3,80,813	187.92	17%	4,53,692	3,56,323	197.53	21%	43,94,444	36,27,365	200.73	17%
DUST TOTAL	25,26,151	16,97,470	228.67	33%	24,70,274	16,16,079	233.70	35%	2,76,40,762	1,89,27,055	246.08	32%
TOTAL	74,87,927	50,22,882	231.84	33%	73,57,641	48,33,054	235.94	34%	8,53,60,582	5,97,55,505	251.50	30%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 32			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	49,61,777	33,25,413	233.46	33%	48,87,367	32,16,975	237.06	34%	5,77,19,820	4,08,28,450	254.02	29%
2025/26	54,51,099	33,03,923	212.20	39%	53,27,658	30,77,183	218.02	42%	5,96,89,002	3,80,82,164	226.81	36%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	25,26,151	16,97,470	228.67	33%	24,70,274	16,16,079	233.70	23370%	2,76,40,762	1,89,27,055	246.08	32%
2025/26	23,72,340	15,49,490	221.31	35%	25,77,805	16,47,522	224.43	36%	2,76,07,462	1,88,35,756	235.54	32%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	74,87,927	50,22,882	231.84	33%	73,57,641	48,33,054	235.94	34%	8,53,60,582	5,97,55,505	251.50	30%
2025/26	78,23,439	48,53,413	215.11	38%	79,05,463	47,24,705	220.26	40%	8,72,96,465	5,69,17,919	229.70	35%

PRICE RANGE											
% OF TEAS SOLD	LEAF					DUST					
	2026/27		UPTO SALE 32			2026/27		UPTO SALE 32			
	SALE 32	SALE 31	2026/27	2025/26	2024/25	SALE 32	SALE 31	2026/27	2025/26	2024/25	
BELOW 150	3	3	3	18	11	5	4	3	16	15	
BETWEEN 151.00-200.00	32	30	23	25	17	29	26	23	26	24	
BETWEEN 201.00-250.00	28	29	27	20	22	32	36	31	17	20	
BETWEEN 251.00-300.00	26	23	23	19	20	26	23	22	18	18	
BETWEEN 301.00-350.00	9	12	17	14	15	7	9	15	15	14	
BETWEEN 351.00-400.00	1	3	5	3	11	1	2	3	6	7	
ABOVE 400.00	1	1	2	1	4	0	1	2	3	2	

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
33	1,33,661	48,724	1,82,385	1,38,484	53,404	1,91,888	-4,823	-4,680	-9,503
34	1,34,274	52,816	1,87,090	1,37,527	58,606	1,96,133	-3,253	-5,790	-9,043
35	1,37,517	53,506	1,91,023	1,37,896	55,830	1,93,726	-379	-2,324	-2,703
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note August 2026-27 Price is calculated on SALE 32 Only

GTAC BUYING FOR THE SALE 32											
	LEAF			DUST				TOTAL			
OFFER	49,61,776.6		Kgs	OFFER	25,26,150.5		Kgs	OFFER	74,87,927.1		Kgs
SOLD	33,25,413.0		Kgs	SOLD	16,97,469.0		Kgs	SOLD	50,22,882.0		Kgs
SOLD %	67%			SOLD %	67%			SOLD %	67%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,98,836	211.29	6%	TCPL	2,11,004	221.79	12%	TCPL	4,09,840	216.70	8%
HUL	3,52,605	211.52	11%	HUL	4,78,162	241.05	28%	HUL	8,30,767	228.52	17%
W.India	8,48,201	247.34	26%	W.India	2,24,006	234.00	13%	W.India	10,72,207	244.55	21%
WI.Pack	1,97,687	280.39	6%	WI.Pack	2,00,142	236.06	12%	WI.Pack	3,97,829	258.09	8%
N.India	6,48,214	219.00	19%	N.India	1,59,386	219.71	9%	N.India	8,07,600	219.14	16%
NI.Pack	2,48,398	249.74	7%	NI.Pack	4,637	305.95	0%	NI.Pack	2,53,035	250.77	5%
Packeteers	84,705	194.49	3%	Packeteers	1,25,014	195.01	7%	Packeteers	2,09,719	194.80	4%
C.India	19,779	237.23	1%	C.India	24,828	210.53	1%	C.India	44,607	222.37	1%
Exports	2,15,567	250.05	6%	Exports	32,797	241.01	2%	Exports	2,48,364	248.86	5%
Local	2,77,955	217.47	8%	Local	43,185	193.33	3%	Local	3,21,140	214.22	6%
S.India	11,924	206.32	0%	S.India	90,766	244.98	5%	S.India	1,02,690	240.49	2%
Others	2,21,542	237.21	7%	Others	1,03,542	211.61	6%	Others	3,25,084	229.06	6%
TOTAL	33,25,413	233.46	100%	TOTAL	16,97,469	228.67	100%	TOTAL	50,22,882	231.84	100%

GTAC ASSAM BATTING ORDER UPTO SALE 32						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	55,609	537.98	1	67,261	516.47
DECKIAJULI	2	1,45,752	524.25	4	1,32,753	437.89
SOTAI	3	29,020	524.14		10,345	403.47
HATIMARA	4	1,41,181	484.58	2	1,56,600	442.09
HALMARI	5	1,61,518	465.95	3	1,90,182	439.21
BANAMALIE	6	82,587	406.90	5	54,184	415.64
DEOHALL	7	2,43,409	406.56	21	2,70,046	353.05
KAMARBUND	8	70,769	401.31	9	70,385	380.34
LOHPOHIA	9	40,653	386.42	8	33,977	383.43
GELAKEY	10	1,02,187	386.26	7	1,03,207	383.67
DEHA	11	1,26,233	374.00	24	1,14,129	348.04
DUFLATING	12	47,806	372.89	14	63,243	363.29
HAROOCHARAI	13	74,973	371.05	10	1,14,480	375.06
DOOMNI	14	3,48,747	368.85	11	2,78,614	366.16
GHILLIDARY	15	49,716	364.53	15	55,693	363.22
BORSILLAH	16	1,17,727	361.17	20	1,80,198	353.08
BONPITHA	17	26,683	360.91		13,143	330.66
KHONA	18	81,040	358.01	12	82,538	365.27
BOCHAPATHAR	19	34,421	354.49	30	42,056	331.68
BETTYBARI	20	3,09,853	354.38	31	3,57,295	331.22
GILLAPUKRI	21	40,018	354.24		19,262	325.24
DOOLAHAT	22	79,535	350.33	16	85,704	362.37
CHARAIDEOPREMIUM	23	97,871	349.76	29	1,26,242	332.23
BUKHIAL	24	29,022	347.85		20,998	322.46
BIJLEEJAN	25	2,53,180	346.62	23	2,08,513	348.33

* Above 25 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 32						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,26,588	565.22	1	1,40,365	529.96
DECKIAJULI	2	1,45,752	524.25	7	1,32,753	437.89
SOTAI	3	29,020	524.14		10,345	403.47
GATOONGA	4	1,13,758	519.25	2	95,053	486.29
MOKRUNG	5	32,282	498.48	5	45,558	441.99
HATIMARA	6	1,41,181	484.58	4	1,56,600	442.09
HALMARI	7	2,14,330	468.59	6	2,81,846	440.42
SALKATHONI	8	76,181	414.07	9	1,26,245	414.57
BANAMALIE	9	82,587	406.90	8	54,184	415.64
DEOHALL	10	2,43,409	406.56	28	2,70,046	353.05
KAMARBUND	11	70,769	401.31	16	70,385	380.34
KOOMTAI(B)	12	4,92,926	400.72	20	4,16,212	366.33
DOOMURDULLUNG	13	1,53,110	396.34	10	1,19,811	409.85
HAJUA	14	1,34,952	394.26	21	1,39,951	366.23
GHILLIDARY	15	64,417	391.00	25	55,693	363.22
DUFLATING	16	93,522	387.16	19	1,06,210	367.65
LOHPOHIA	17	40,653	386.42	14	33,977	383.43
GELAKEY	18	1,02,187	386.26	13	1,03,207	383.67
JAMIRAH	19	31,225	377.89	32	55,397	349.70
DEHA	20	1,26,233	374.00	36	1,14,129	348.04
DOOLAHAT	21	1,62,450	371.93	11	1,73,699	393.54
HAROOCHARAI	22	74,973	371.05	18	1,14,480	375.06
BORJAN	23	1,15,715	370.61	17	1,21,117	376.83
KHARIKATIA	24	2,10,940	369.62	15	1,72,546	381.44
DOOMNI	25	3,48,747	368.85	22	2,81,684	365.87

* Above 25 K

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